October 2005 - Issue 1

APWARE Systems

Welcome to the first issue of APNEWS

What can you expect?

This quarterly news letter is intended to inform you of current developments and future enhancements scheduled for your APWARE software.

Should you be interested in any of the enhancements listed, or have an idea of your own that you would like to see introduced into the product, please Email: development@apwaresystems.co.uk

Did you know...

You can change the order in which columns are shown on the list tab simply by dragging each column to a new position.

CMS - Contact Management System

New in version 1.1.250...

Window Control - Single Overlay Loading

You may now flag each user to operate using 'Single Overlay Loading'. When set, the user will not be able to load a copy of the same overlay more than once.

Label Designer - Envelope Option

Using the Label Designer, configure your system for direct envelope address printing.

Intelligent Internet Update

A new program has been written to silently check for software updates and download them in the background while you work.

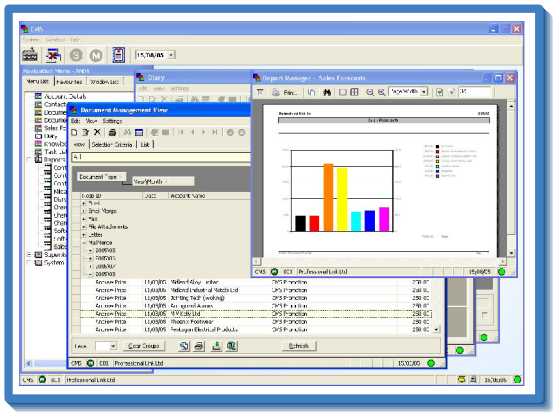
APWARE Messenger

The network messenger utility has been enhanced so that you can specify the target user when sending a message. Previously you were only allowed to broadcast a message across the entire network.

Responsibility Names - Definable Initials

You may now specify up to three initials allocated to a responsibility id, for display within the diary.

Focus on... Sales Forecasting



Feature 7 - Sales Forecasting

Documents created in the system can be allocated against a sales forecast, with an entry for this being created within the sales forecasting module.

This will enable you to build up a list of items against each account that are allocated a specific 'status'. The status code is flexible and colour coded, allowing the standard 'rainbow' or 'traffic light' system of sales forecasting to be used.

Analysis is provided by account or responsibility id, with a 'Sales Forecast' report showing detail and graphical representations of your companies (or individuals) sales forecast plan.

Did you know...

You can set the system to send you an Email when someone creates / amends a Diary appointment or Call Log, that is assigned to your responsibility.

Development Requests

Word Document Conversion to PDF
Laptop Synchronisation with Server
Diary Schedule Booking
Account Reference Amendment
Account & Contact Database Import
Database Export User View Restrictions

Contact Details

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Development: development@apwaresystems.co.uk

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